

KANTAPONG MAISUKJIT

OVERSEAS BUSINESS MANAGER



During work as business manager, I always love to explore things and try to find the pattern of sales each year as well as trends of materials price to gain more profit. Now, I'm looking forward to changing my career path into a data analyst career path. which might challenge me more.

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SKILLS:

LANGUAGES:

Thai: Native
English: Fluent

TEST SCORES:

TOEIC: 825 (JUN 18)
IELTS: 6.5 (FEB 20)

COMPUTER PROGRAMMING LANGUAGES:

- SQL
- R
- Python
- Spreadsheets

DATA VISUALIZATION:

- Data Studio (Looker)
- Power BI
- Tableau

OTHER COMPUTER PROGRAMS:

- Adobe Photoshop
- Adobe Illustrator
- MS Office
- Google Workspace
- AutoCAD

SOFT SKILLS:

- Business Administration
- Team Working
- Team Leading
- Fast Learning
- Coordination
- Negotiation
- Critical Thinking
- Time Management
- Problem Solving

CAREER

2020 – PRESENT

C-Post co., Ltd.

OVERSEAS BUSINESS MANAGER

- Manage Cambodia branch process.
- Do UAE and Vietnam materials exports.
- Coordinate with the director to develop working system for both headquarters and branches company.
- Do online marketing on social media platform.
- Take part in domestic sales team to push the team reaching target.

ACHIEVEMENTS: PARTNERS WITH CAMBODIAN HIGH REPUTATION COMPANY

With assists of directors and colleagues, I could negotiate and have become partners with Cambodian well-known company. I could reach more customers by using their connections.

2016 – 2018

C-Post co., Ltd.

POST-TENSIONED SLAB ENGINEER

- Design post-tension slab to meet customers need.
- Do shop drawings and giving advices to customers.

ACHIEVEMENTS: SAT-1 SUVARNABHUMI AIRPORT TERMINAL

Although I am the youngest engineer in the company, I still received trustworth and had been selected to lead the team and coordinate with Chinese customers. This enhance my leader skills and foreign language skills.

EDUCATION

2018 – 2019

Master of Business Administration

COVENTRY UNIVERSITY, UK

- Pass with Merit (2nd honour)
- Consultancy Project; analyze feedback of teaching and studying via online study platform by doing interviews both teachers and students.

2012 – 2016

Bachelors degree in Civil Engineering

CHULALONGKORN UNIVERSITY, THAILAND

- Senior Project; analyze relationship between train loads and railways track deterioration.
- Voluntary Camp: Project manager of temporary classroom project.

MY PORTFOLIO:



LINKEDIN PROFILE:

